



Ready to Start a Mailing Project?
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August 8, 2010

Susan Topping Gauthier
Consultant & Program Leader
Detroit Office
Mark Kamin & Associates, Inc.

Dear Susan,

I have a confession to make: When I first heard the term *business coach*, I thought it was pretty silly. Having taken over the leadership of a small mailing company in 2005, I had taken classes on business and joined professional groups for networking and education. But, a *business coach*?

I had gotten to know Beth Schensky when we took the same class for women business owners. First, she shared with me about how coaching with you had helped her in her accounting business. Several months later, she called and invited me to come and learn more about it. I trusted her implicitly.

Participating in the Mark Kamin Program with you as the coach has had a remarkable impact on my life; not only in helping me grow professionally as a business woman, but also in helping me grow as a person.

It has been eye-opening, inspiring, educational, painful at times, emotionally rewarding, challenging, insightful, humbling, and oh-so-worth it!

What makes you a phenomenal coach -- *and human being* -- is the level of commitment you bring to each and every relationship. If anyone asked me how many people you coach, I'd be tempted to smile sweetly, and say: "One. Me."

Thank you, very much, Susan.

Janice Will
President, Main Office Mailers, Inc.



16th Annual Top 10 Michigan Business Women Awards

Back Row from left to right: Michelle D'Souza, Bridget Dean, Marge Sorge, Lisa Toenniges, Miriam Muley,
Donna Strickland, Deborah Johnson, Janice Will

Front Row from left to right: Joan Sheridan, Sabrina Jackson, Nancy Hazely, Lori M. Ballard

National Association of Women Business Owners Greater Detroit Chapter

NOT PICTURED ABOVE: Susan Topping Gauthier, my coach and mentor, who was waiting in the audience to applaud my achievement. The way I see it, my achievement is your achievement, too! I see you in this picture, standing next to me, arm around my shoulder, whispering: "Yes!"